EverythingAI™

SLK

Quote AI
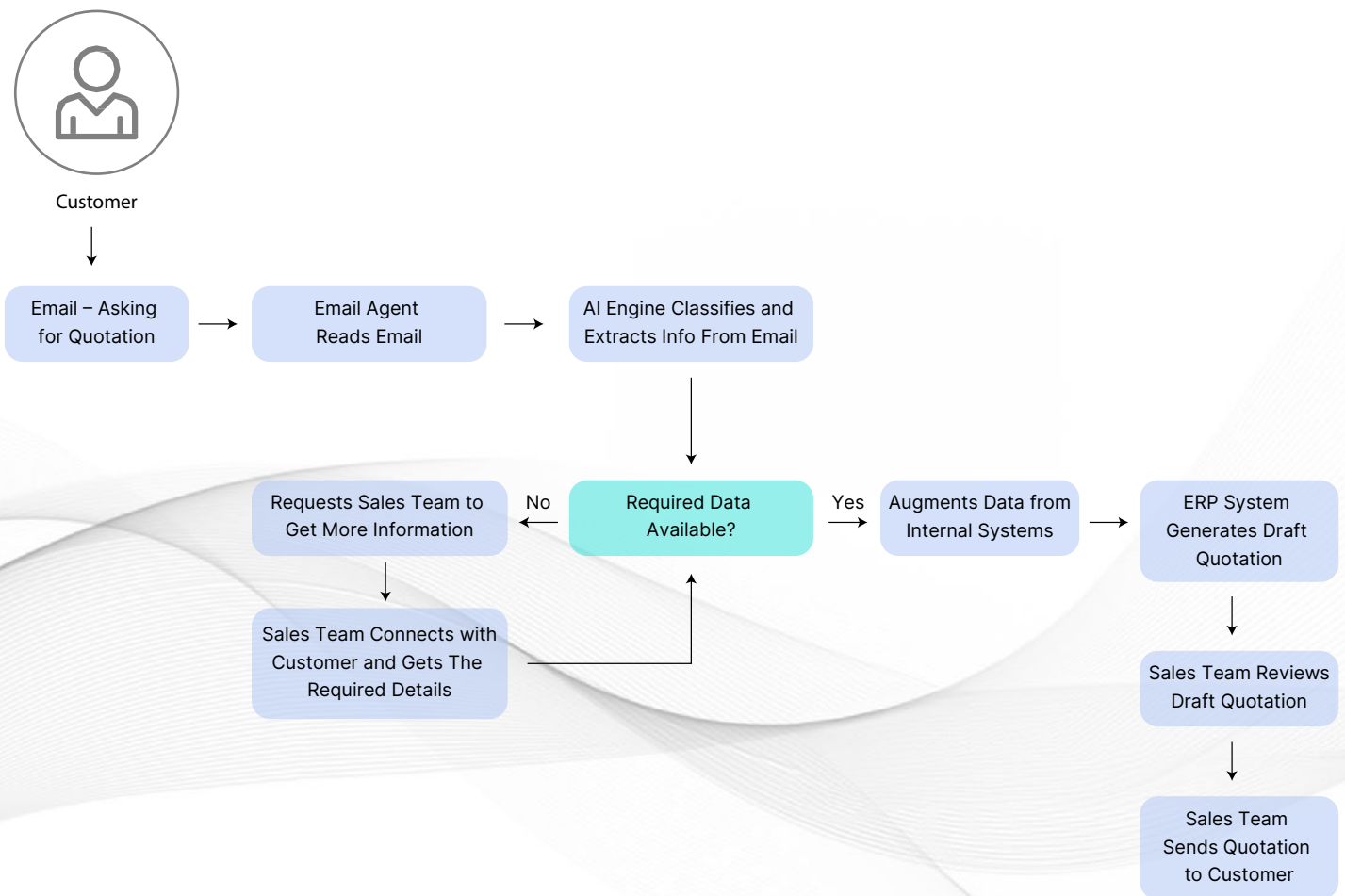
Enhance Customer Satisfaction with **SLK's Rapid AI-Powered Quote Generation**

Overview

Today organizations struggle to deliver timely and accurate responses to customer enquiries and email-based quote generation due to manual processes resulting in customer dissatisfaction, delayed orders, and potential revenue loss.

SLK's **Quote AI** solution revolutionizes the email-to-quote process by harnessing advanced AI to deliver instant, accurate, and automated quotes, ensuring faster response times, higher accuracy and exceptional customer satisfaction.

Customer

Email – Asking for Quotation → Email Agent Reads Email → AI Engine Classifies and Extracts Info From Email

Requests Sales Team to Get More Information ←No— Required Data Available? —Yes→ Augments Data from Internal Systems → ERP System Generates Draft Quotation

Sales Team Connects with Customer and Gets The Required Details

Sales Team Reviews Draft Quotation

Sales Team Sends Quotation to Customer

Key Solution Functionalities

- Automated email monitoring

- Email classification based on customer intent

- Intelligent data extraction and validation

- Data retrieval from internal core systems

- Integration to ERP for quote generation

- Email draft generation

- Sales review platform for quote review

Key Benefits

90% Reduction in lead time

10% Increase in sales conversions

Transform your sales process with Quote AI—delivering lightning-fast, highly accurate quote generation that amplifies sales efficiency and elevates customer satisfaction to new heights.

Get in touch! Write to us at hello@slkgroup.com